

## 2017 guidance raised again

Paris, January 10, 2018

Last November, Interparfums raised its 2017 annual guidance for sales to €400-€405m and the operating margin to 13%-13.5%.

After very strong year-end momentum by the portfolios main brands and a market response considerably exceeding initial expectations for *Coach*, the men's fragrance line launched in the fall, the company has further updated this guidance for:

- sales, to be published on January 30, 2018, now expected to reach €415-€420m, up more than 13% from 2016;
- the operating margin, to be published on March 14, 2018, expected to reach around 13.5%.

### Upcoming events

2017 sales  
January 30, 2018  
(before the opening of  
the Paris Stock Exchange)

2017 results  
March 14, 2018  
(before the opening of  
the Paris Stock Exchange)

### Shareholder information

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