

i n t e r p a r f u m s

2009 third-quarter sales: €73 million

Robust third-quarter performance

Despite a high basis of comparison in relation to the 2008 third quarter (launches of the lines *Féerie* of Van Cleef & Arpels, *Passenger* of S.T. Dupont and *Jeanne Lanvin*), consolidated sales for this year's third-quarter remained steady at €72.8 million. This result, in the current environment, reflects mainly:

- Strong growth (+19%) of Burberry fragrances on gains by all the brand's historic lines, the resilience of the *Burberry the Beat* line and the continued rollout of the *Burberry the Beat* for men line;
- Good performances overall in key markets, notably Western Europe (+5% despite continued sluggishness in the UK and Spanish markets) and the United States;
- A favourable currency effect and the positive impact of foreign exchange hedges.

For the first nine months of 2009, consolidated sales totalled €194 million, declining slightly 3.5% at current exchange rates and 8.9% at constant exchange rates in relation to the equivalent prior-year period.

Over the period, Burberry fragrances contracted marginally 1.7% on sales of €125.7 million.

Jimmy Choo license agreement

As announced in early October, Jimmy Choo and Inter Parfums signed a 12-year worldwide licence agreement commencing on January 1, 2010 for the creation, development and distribution of fragrances under the Jimmy Choo brand.

A satisfactory year-end

Efforts in the coming weeks will focus primarily on launches of the lines *Paul Smith Man* and *Collection Extraordinaire* of Van Cleef & Arpels and the finalization of several launches programmed for the following year.

Based on positive trends for orders in recent weeks, the company still anticipates a marginal decline in 2009 full-year sales in relation to the prior year.

Paris, October 22, 2009

Upcoming events

Actionaria tradeshow, Paris
November 20 & 21, 2009

Publication of 2010 forecasts

November 23, 2009 (after the close of trading)

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